



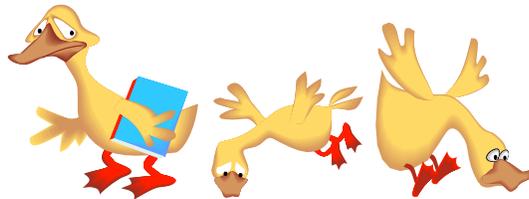
The Industrial Waste Professionals™

Introducing

The AWS Security Plan Advantage™

A New Service From Your Friends at AWS

Are Your Ducks in a Row
When it Comes to Your
Security Plan?



D.O.T. REQUIRES SECURITY PLANS FOR THOSE WHO SHIP, STORE, USE OR TRANSPORT HAZARDOUS WASTE!

It may come as a surprise that your operation needs to be concerned about DOT regulations. Many business owners and operators are not aware that since March 25th 2003, the **DOT** has **required** that Security Plans be developed and implemented to **address the security risks** associated with the **storage and transportation of hazardous materials**. You have not received this letter from us by accident. We believe that **YOU handle enough hazardous materials to require a Site-Specific Security Plan for your facility.**

Already have a security plan with built-in review and updates in place? Congratulations!

If, however you are like thousands of other companies who have not met this compliance requirement, It is very important that you **seriously consider letting our expertise guide you.**





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WHAT ARE THE CONSEQUENCES FOR NON-COMPLIANCE?

Compliance with DOT regulations is required for everyone who offers a hazardous material for transportation.

The Penalties for non-compliance with DOT rules are substantial...

- ❑ Temple, TX –Manufacturing Plant fined \$6,295 for non-compliance
- ❑ Harleysville, PA -Manufacturing Plant fined \$3,360 for non-compliance
- ❑ Byron, GA -Manufacturing Plant fined \$4,200 for non-compliance

And unnecessary!

All of these citations resulted from “Failure to develop and adhere to a security plan.”

Is it worth the risk when meeting compliance is made so easy? We sure don’t think so, and we don’t want any of our clients to find out the hard way.

AWS Can Help!

As your waste services partner, our job is not just to properly handle your waste, but to help you stay focused on your business and your profits! Let’s face it, designing a security plan that complies with all DOT requirements does neither. Failing to do so, however, could have a major impact on your business and your profits. And since we have successfully developed a security plan system that satisfies DOT requirements, we can share our expertise with our business partners at a very affordable price.

HOW CAN WE WRITE A PLAN FOR YOU?

Despite the fact that the deadline for compliance has long since come and gone, it is not too late to put a plan in to place. **The AWS Security Plan Advantage™** will:

- ✓ Guide you through The Security Assessment Checklist™.
- ✓ Build a Security Plan that identifies and addresses the specific areas of concern.
- ✓ Provide you with The Security Plan Report™





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Basically what it comes down to is we will ask you some particulars about your facility, create a plan that is unique to your needs and deliver it in a professional format. All you have to do is implement it accordingly, and the DOT requirements will be met!

Let us help you today. Simply call us at (800) 842-9792 for more information. Or, if you prefer, fax the enclosed AWS Security Plan Advantage™ Order Form today to (414) 475-4496, and we will get you on your way to compliance.

It's important to us at Advanced Waste Services that you are able to concentrate on doing what you do best and that's why we continue **Providing Safe Solutions and Guaranteed Results™**.

Sincerely,

William B. Christel CHCM
Vice President
Safety, Health & Environmental

enclosure

